



# **Sales Assistant**



## Sales Assistant - 4 Days per week

We are seeking a hardworking person to join our Sales Team working around **4 days per week** out of our flagship Window and Door Studio offices in the heart of **Abergavenny Town**, within our small and friendly team

The role comes with **generous hourly rate** *plus* **uncapped bonus** earnings

Your role will involve

- Assisting customers in our Abergavenny Window and Door Studios
- Visiting customers in their homes and provide a quotation
- Recommending products, styles and colour combinations that work for our customers and their homes
- Following up enquiries and quotations to ensure our customers have received the best service

You will liaise with Andrew and Andy directly, understanding and generating digital paperwork and turning it in to Quotations, Visuals and Order Confirmations for typically domestic clients

Accuracy is essential, a head for numbers, and the ability to learn quickly. You will be using computer skills on Excel, Word, Adobe Acrobat and Email together with liaising with suppliers and clients to ensure you get the job done. Own vehicle during the trial period and full driving license is required

Hours and days are flexible, but will include working every two out of three Saturdays (until 2pm) and there is some scope to work from home

#### Hourly Rate £10 /hr

Schedule

Monday 11am – 5pm with possible 7pm finish

Tuesday 11am – 5pm with possible 7pm finish

Wednesday 11am – 5pm with possible 7pm finish

Thursday 11am – 5pm with possible 7pm finish, *one week on, two weeks off* 

Friday n/a

Saturday 9am – 2pm [typically showroom only], *two weeks on, one week off* 

Sunday Closed

For communication only: 5 Belli Priory Abergavenny

NP7 5NE



### **Earning examples**

5pm Finish – 4 Week Days £240 / pw

5pm Finish – 3 Days + Saturday £230 / pw

7pm Finish – 4 Week Days £320 / pw

7pm Finish – 3 Days + Saturday £290 / pw

#### **Bonus potential**

Minimum Monthly Sales Target £30,000 Nett

Bonus Payable 1% Nett on £30,000 + (pays 1% on sales £30,001 - £59,999)

Super Bonus Payable 2 % Nett on £60,000 + (pays 2% on sales over £60,000)

#### **Equipment**

We will supply for business use

Mobile Phone with suitable Voice, SMS and Data Allowance

Sat Nav with Live Traffic and Map Updates

### Laptop and / or Tablet

**Software** including bespoke Window & Door Design – Pricing, Office Suite, PDF Editor and various apps

It is the user's responsibility to take reasonable care of all equipment, software and data supplied and we recommend Business Use Insurance to cover these away from our premises

#### **Transport**

You will be required to provide suitable vehicle, which must always be kept clean and presentable, and a full driving license to enable client home visits as specified in the job description, and other site visits as required. It is the user's responsibility to ensure adequate insurance for business use is taken in to consideration if not already in place



#### **General Terms**

Paid circa 28<sup>th</sup> of month following month of work / sale via Bank Transfer

All days including Bank Holidays paid at standard rate

Additional hours / days may be made available from time to time to cover holidays and other periods

Holidays are unpaid and subject to a maximum of 36 days per year taken, occurred at 2 days per month from commencement of Contract, although additional days can be taken in December and January is you wish (unpaid) subject to availability

Contract on a self-employed basis, on-going and subject to targets being met